



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING AND MATERIALS MANAGEMENT

## NOTIFICATION OF STATEWIDE CONTRACT

June 3, 2014

**CONTRACT TITLE: ETHERNET SERVICES QPL**

**CURRENT CONTRACT PERIOD: May 16, 2014 THROUGH May 15, 2017**

**BUYER INFORMATION:** Roy Burgess  
Division of Purchasing and Materials Management  
Telephone: (573) 751-1692  
Fax: (573) 526-9816  
Email Address: roy.burgess@oa.mo.gov

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.  
PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **PREFERRED** FOR ALL STATE AGENCIES.

*This contract has been established for the convenience of state agencies.*

*Local Purchase Authority may be used to purchase supplies included in this contract from an alternative source at the discretion of the agency.*

The entire contract document may be viewed and printed from the Division of Purchasing & Materials Management's  
**Awarded Bid & Contract Document Search** located on the Internet at <http://content.oa.mo.gov/purchasing-materials-management/>

*~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.*

CONTRACT NUMBER	VENDOR NUMBER	VENDOR INFORMATION	MBE/WBE	COOP PROCUREMENT
C214054001	02063609501	Surewest Kansas, Inc. 14859 W. 95 <sup>th</sup> St. Lenexa, KS 66215 Cinda Parker Phone: (913) 825-9450 E-mail: <a href="mailto:cinda.parker@consolidated.com">cinda.parker@consolidated.com</a> Sam DiGiovanni Phone: (913) 825-2801 E-mail: <a href="mailto:sam.digiovanni@consolidated.com">sam.digiovanni@consolidated.com</a>	No	No
C214054002	43178382400	Sho-Me Technologies, LLC 301 W. Jackson Box D Marshfield, MO 65706 Phone: (417) 859-2615 Fax: (417) 468-7052 Contact: Cindy Evans E-mail: <a href="mailto:cevans@shometech.com">cevans@shometech.com</a>	No	No

C214054003	04614173909	CenturyLink QCC 3546 N. Ten Mile Dr. Jefferson City, MO 65109 Phone: (573) 634-1627 Fax: (573) 634-1607 Contact: Mark Lindsey E-mail: <a href="mailto:mark.s.lindsey@centurylink.com">mark.s.lindsey@centurylink.com</a>	No	No
------------	-------------	--	----	----

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
05/16/14 - 05/15/17	05/16/14	Initial issuance of new statewide contract.

## PURPOSE AND USE OF CONTRACT

The purpose of the contract is to establish a Qualified Providers List (QPL) for Ethernet services on an as needed, when needed basis.

Contract C214054001 with Surewest Kansas will provide the following:

a. Location and the type of transport(s) (fiber optic or cooper) available:

Metro area Ethernet services in St. Louis City

- Fiber Optic Transport
- Copper Transport

Metro area Ethernet services in Kansas City

- Fiber Optic Transport
- Copper Transport

Metro area Ethernet services in Springfield

- Fiber Optic Transport
- Copper Transport

Metro area Ethernet services in Jefferson City

- Fiber Optic Transport
- Copper Transport

Long-haul Ethernet services (intra-LATA or inter-LATA)

- Fiber Optic Transport
- Copper Transport

b. Address available to currently terminate Ethernet services:

- State Data Center, 301 W. High St., Jefferson City, MO
- 900 Walnut, St. Louis, MO
- 1102 Grand, Kansas City, MO
- MODOT District 4 office, 3050 NE Independence Avenue, Lees Summit, MO
- SpringNet (Springfield Underground), 1904 N Le Compte Avenue, Springfield, MO

c. Type of Ethernet network topology services provided:

- Point-to-point connectivity
- Point-to-multipoint connectivity
- Meshed connectivity

Contract C214054002 with Sho-Me Technologies, LLC will provide the following:

a. Location and the type of transport(s) (fiber optic or cooper) available:

Metro area Ethernet services in Springfield

- Fiber Optic Transport

Metro area Ethernet services in Jefferson City

- Fiber Optic Transport

Long-haul Ethernet services (intra-LATA or inter-LATA)

- Fiber Optic Transport

b. Address available to currently terminate Ethernet services:

- State Data Center, 301 W. High St., Jefferson City, MO
- 900 Walnut, St. Louis, MO
- 1102 Grand, Kansas City, MO
- SpringNet (Springfield Underground), 1904 N Le Compte Avenue, Springfield, MO

c. Type of Ethernet network topology services provided:

- Point-to-point connectivity

Contract C214054003 with CenturyLink will provide the following:

a. Location and the type of transport(s) (fiber optic or copper) available:

Metro area Ethernet services in St. Louis City

- Fiber Optic Transport
- Copper Transport

Metro area Ethernet services in Kansas City

- Fiber Optic Transport
- Copper Transport

Metro area Ethernet services in Springfield

- Fiber Optic Transport
- Copper Transport

Metro area Ethernet services in Jefferson City

- Fiber Optic Transport
- Copper Transport

Long-haul Ethernet services (intra-LATA or inter-LATA)

- Fiber Optic Transport
- Copper Transport

b. Address available to currently terminate Ethernet services:

- State Data Center, 301 W. High St., Jefferson City, MO
- 900 Walnut, St. Louis, MO
- 1102 Grand, Kansas City, MO
- MODOT District 4 office, 3050 NE Independence Avenue, Lees Summit, MO
- SpringNet (Springfield Underground), 1904 N Le Compte Avenue, Springfield, MO

c. Type of Ethernet network topology services provided:

- Point-to-point connectivity
- Point-to-multipoint connectivity
- Meshed connectivity

**State Agency Determination for Award:**

At the time the state agency requires Ethernet services, all contractors must be contacted to provide an Ethernet Service Quotation (ESQ) (Reference Attachment 1) for the state agency’s specific required Ethernet services. The state agency shall use both objective analysis and subjective judgment in conducting a comparative assessment of the ESQ in accordance with the evaluation criteria stated below:

Evaluation Criteria Scoring Category	Maximum Points
Cost	100
Method of Performance	50
Experience of the Organization	50
TOTAL	200

The state agency requesting an ESQ for a particular location shall notify all contractors and request submittal of a competitive ESQ response in accordance with the provisions requested therein. All terms and conditions of the contract shall apply to the ESQ. Determination of ESQ specifications for each location shall be made by the ordering agency.

The contractors shall return ESQ responses as specified to the requesting agency. Failure of a contractor to submit the ESQ within the required time specified shall be considered a “No Bid” response resulting in the contractor not being eligible for consideration of award for that project.

The state agency will determine the “lowest and best” among the contractors submitting a quote at the time each particular Ethernet service is required.

Other factors that affect the determination of the “lowest and best” offer include consideration of the Blind/Sheltered Workshop Preference and the Missouri Service Disabled Veterans Preference as explained in the contract document.

## ATTACHMENT 1

### ETHERNET SERVICE QUOTATION (ESQ)

#### TO BE COMPLETED BY THE STATE AGENCY

Issue Date: \_\_\_\_\_

Return No Later Than: \_\_\_\_\_

Name of Building: \_\_\_\_\_

Address: \_\_\_\_\_

Point of Contact: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Type of Ethernet network topology: \_\_\_\_\_

Date of Service to be Fully Available: \_\_\_\_\_

Term Commitment: \_\_\_\_\_

To be completed by the qualified provider.

COST: Objective Evaluation of 100 points

At the time the state agency requires Ethernet services, all qualified providers will be contacted to provide a single, firm, fixed price in accordance with the provisions and requirements herein. The qualified provider shall provide a firm, fixed per month, per location price below:

Firm, Fixed Price: \$\_\_\_\_\_ Per Month, Per Location

To be completed by the qualified provider.

METHOD OF PERFORMANCE: Subjective Evaluation of 50 points

The evaluation of the qualified provider's proposed method of performance shall be subjective based on the requirements stated herein. Therefore, the qualified provider should present detailed information regarding the proposed method of performance. The state reserves the right to use this information, including information gained from any other source, in the evaluation process. In general, the manner in which the qualified provider describes the proposed method of performance is left to the discretion of the qualified provider. However, it is recommended that the qualified provider write a description of how, when, by whom, where, etc., the requirements will be satisfied and otherwise detail the qualified provider's understanding of the requirements and ability to successfully perform.

1. The qualified provider should address how they will meet the following:

a. Latency at less than 15ms between any two locations: \_\_\_\_\_

b. Jitter should be less than 10 ms between any two locations: \_\_\_\_\_

c. Frame loss should be less than .1% between any two locations: \_\_\_\_\_

d. Minimum uptime should be 99.99% with service credit options for failures to meet uptime requirements: \_\_\_\_\_

2. The qualified provider should state the termination penalty applied only when the state agency cancels a rental lease with the owner of the building: \_\_\_\_\_

3. The qualified provider should provide an overview of the Ethernet products that are being offered: \_\_\_\_\_

4. The qualified provider should address if there are any limitations on overbooking on connections. If so, explain what is allowed by the service: \_\_\_\_\_

5. The qualified provider should outline the physical room requirements at the state's premise in order to terminate services within the building: \_\_\_\_\_

6. The qualified provider should indicate if fiber optic or copper transport will be utilized at the location: \_\_\_\_\_

7. The qualified provider should define what limitations it places on broadcast and multicast traffic: \_\_\_\_\_

8. The qualified provider should identify any special requirements or limitations at this location: \_\_\_\_\_

9. The qualified provider should specify what configuration is necessary on the CPE in order to successfully connect to the service: \_\_\_\_\_

10. The qualified provider should specify dedicated customer service support contacts available for orders, trouble reporting and escalation, billing, and on-going service issues. In addition, the qualified provider should specify optional/additional customer service support levels available at no additional cost: \_\_\_\_\_



---

11. The qualified provider should address how they will meet the following in regard to ongoing circuit ordering and maintenance:

- a. A 90-day to 120-day timeline to deliver a new service: \_\_\_\_\_  
\_\_\_\_\_
- b. A 30-day timeline to deliver a service change: \_\_\_\_\_  
\_\_\_\_\_
- c. A 30-day timeline to cancel a circuit: \_\_\_\_\_  
\_\_\_\_\_
- d. Provide weekly or periodic updates on progress of circuits on order, trouble tickets, etc.: \_\_\_\_\_  
\_\_\_\_\_
- e. The pricing information (one-time, recurring, service term in months, taxes, etc.) when requests for a location or group of locations: \_\_\_\_\_  
\_\_\_\_\_
- f. Provide a quarterly or other periodic meetings on new service areas, or other information that may make the service more beneficial to the State of Missouri: \_\_\_\_\_  
\_\_\_\_\_

12. In addition, the qualified provider should describe the following:

- a. Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by Missourians and/or Missouri products.  
\_\_\_\_\_  
\_\_\_\_\_
- b. Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.  
\_\_\_\_\_  
\_\_\_\_\_
- c. Provide a description of the company's economic presence within the State of Missouri (e.g., type of facilities: sales offices; sales outlets; divisions; manufacturing; warehouse; other), including Missouri employee statistics.  
\_\_\_\_\_  
\_\_\_\_\_

**NOTE: FAILURE TO PROVIDE ADEQUATE INFORMATION TO COMPLETELY ADDRESS THE SPECIFIED EVALUATION CRITERIA WILL AT LEAST RESULT IN MINIMAL SUBJECTIVE CONSIDERATION AND MAY RESULT IN REJECTION OF THE QUALIFIED PROVIDER'S QUOTE.**

To be completed by the qualified provider.

**EXPERIENCE OF THE ORGANIZATION: Subjective Evaluation of 50 points**

The evaluation of the qualified provider's experience of the organization shall be subjective based on the requirements stated herein. The qualified provider should provide references from accounts that possess similar characteristics to the State of Missouri's Ethernet services. The state reserves the right to use the information provided herein, including information gained from any other source, in the evaluation process.

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Contact Title: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Area Code and Phone #: \_\_\_\_\_

Description of Products/Services Furnished: \_\_\_\_\_

Availability of Reference: \_\_\_\_\_

-----  
Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Contact Title: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Area Code and Phone #: \_\_\_\_\_

Description of Products/Services Furnished: \_\_\_\_\_

Availability of Reference: \_\_\_\_\_

-----  
Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Contact Title: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Area Code and Phone #: \_\_\_\_\_

Description of Products/Services Furnished: \_\_\_\_\_

Availability of Reference: \_\_\_\_\_

**NOTE: FAILURE TO PROVIDE ADEQUATE INFORMATION TO COMPLETELY ADDRESS THE SPECIFIED EVALUATION CRITERIA WILL AT LEAST RESULT IN MINIMAL SUBJECTIVE CONSIDERATION AND MAY RESULT IN REJECTION OF THE QUALIFIED PROVIDER'S QUOTE.**